

M E M O O >> A N D - O F F I C I O
Mr. Fred J. Whyte (ex officio)
Mr. Barry M. Kornblau (ex officio)
Mr. Jeffrey W. Ainslie
Mr. David L. Bernd
Dr. Richard T. Cheng
Dr. Mary Maniscalco-Theberge
Mr. Frank Reidy

FROM: Alonzo Brandon
Vice President for University Advancement

SUBJECT: Institutional Advancement Committee Meeting
April 24, 2014, Agenda

The Institutional Advancement Committee of the Board of Visitors will meet April 24, 2014, from 10:30 a.m. to 12:00 p.m. in the Board of Visitors Room of Webb Center.

ACTION ITEMS

1. Approve the minutes of the December 5, 2013 meeting.

ITEMS FOR REVIEW

Office of University Advancement

1. **Mr. Daniel Genard**, Associate Vice President for Advancement, will report on dashboard items measuring productivity in the area of University Advancement.
2. **Ms. Dana Allen**,