&RPPRQ 'DWD 6HW) 6WXGHQW /LIH

(QUROOPHQW

) 3HUFHQWDJHV RI ILUVW WLPHV ILUVW \HDU IUHVKPDQ GHJUHH VHHNLQJ VWXGHQW
ZKR ILW WKH IROORZLQJ FDWHJRULHV

)LUVW WLPH ILUVW \HDU
IUHVKPDQ VWXGHQWV

8QGHUJUDGXDWHV

&RPPRQ 'DWD 6HW) 6WXGHQW /LIH

&RPPRQ 'DWD 6HW) 6WXGHQW /LIH

&RPPRQ 'DWD 6HW , ,QVWUXFWLRQDO

,QVWUXFWLRQDO)DFXOW\

3OHDVH UHSRUW QXPEHU RI LQVWUXFWLRQDO IDFXOW\ PHPEHUV LQ HDFK FDWHJRU\ I
SD\UROO RQ WKH FHQVXV GDWH \RXU LQVWLWXWLRQ XVHV IRU ,3('6 $$83
, 7KH IROORZLQJ GHILQLWLRQ RI IXOO WLPH LQVWUXFWLRQDO IDFXOW\ LV XVHG E\ W
LWV DQQXDO)DFXOW\ &RPSHQVDWLRQ 6XUYH\ WKH SDUW WLPH GHILQLWLRQV DUH
WKRVH PHPEHUV RI WKH LQVWUXFWLRQDO UHVHDUFK VWDII ZKRVH PDMRU UHJXOD
UHOHDVHG WLPH IRU UHVHDUFK 8VH WKH FKDUW EHORZ WR GHWHUPLQH LQFOXVL

)XOO WLPH 3DUW WLPH

D LQVWUXFWLRQDO IDFXOW\ LQ SUHFOLQLFDO DQG FOLQLFDO PHGLFLQH ,QFOXGH RQO\ LI WKH
IDFXOW\ ZKR DUH QRW SDLG H J WKRVH ZKR GRQDWH WKHLU ([FOXGH RQH RU PRUH QRQ FO
VHUYLFHV RU DUH LQ WKH PLOLWDU\ RU UHVHDUFK RQO\ IDFXOW\ SRVW
GRFWRUDO IHOORZV RU SUHGRFWRUDO IHOORZV FUHGLW FRXUVHV
E DGPLQLVWUDWLYH RIILFHUV ZLWK WLWOHV VXFK DV GHDQ RI ,QFOXGH RQO\ LI WKH
VWXGHQWV OLEUDULDQ UHJLVWUDU FRDFK DQG WKH OLNH HYHQ WKRXJK ([FOXGH RQH RU PRUH QRQ FO
WKH\ PD\ GHYRWH SDUW RI WKHLU WLPH WR FODVVURRP LQVWUXFWLRQ FUHGLW FRXUVHV
DQG PD\ KDYH IDFXOW\ VWDWXV
F RWKHU DGPLQLVWUDWRUV VWDII ZKR WHDFK RQH RU PRUH QRQ
FOLQLFDO FUHGLW FRXUVHV HYHQ WKRXJK [FOXGH ([FOXGH RQW KDYH IDFXOW\ ,QFOXGH
VWDWXV
G XQGHUJUDGXDWH RU JUDGXDWH VWXGHQWV ZKR DVVLVW LQ WKH
LQVWUXFWLRQ RI FRXUVHV EXW KDYH WLWOHV VXFK DV WHDFKLQJ ([FOXGH
DVVLVWDQW WHDFKLQJ IHOORZ DQG WKH OLNH
H IDFXOW\ RQ VDEEDWLFDO RU OHDYH ZLWK SD\ ,QFOXGH ([FOXGH
I IDFXOW\ RQ OHDYH ZLWKRXW SD\ ([FOXGH ([FOXGH
J UHSODFHPHQW IDFXOW\ IRU IDFXOW\ RQ VDEEDWLFDO OHDYH RU
OHDYH ZLWK SD\ ([FOXGH ,QFOXGH

)XOO WLPH LQVWUXFWLRQDO IDFXOW\ IDFXOW\ HPSOHG RQ D IXOO WLPH EDVLV IRU LQVWUXFWLRQ LQ
3DUW WLPH LQVWUXFWLRQDO IDFXOW\ $GMXQFW IDFXOW\ RWKHU LQVWUXFWRUV EHLQJ SDLG VROHO\ IRU SD
IXOO WLPH IDFXOW\ WHDFKLQJ OHVV WKDQ WZR VHPHVWHUV WKUHH TXDUWHUV WZ
QRW FRQVLGHUHG IXOO WLPH LQVWUXFWLRQDO IDFXOW\ EXW ZKR WHDFK RQH RU PRU
IDFXOW\
0LQRULW\ IDFXOW\ LQFOXGHV IDFXOW\ ZKR GHVLJQDWH WKHPVHOYHV DV EODFN QRQ +LVSDQL
+DZDLLDQ RU RWKHU 3DFLILF ,VODQGHU RU +LVSDQLF
'RFWRUDQH LQFOXGHV VXFK GHJUHHV DV 'RFWRU RI 3KLORVRSK\ 'RFWRU RI (GXFDWLRQ 'R
+HDOWK LQ DQ\ ILHOG VXFK DV DUWV VFLHQFHV HGXFDWLRQ HQJLQHHULQJ EXVLQH
GHJUHHV IRUPHUO\ GHVLJQDWHG DV ³ILUVW SURIHVVLRQDO ´ LQFOXGLQJ GHQWLVWU\
PHGLFLQH '2 SKDUPDF\ '3KDUP RU %3KDUP SRGLDWULF PHGLFLQH '30 YHWHULQ
ODZ -'
7HUPLQDO GHJUHH WKH KLJKHVW GHJUHH LQ D ILHOG H[DPSOH 0 $UFK DUFKLWHFWXUH DQ
)XOO WLPH 3DUW WLPH 7RWDO

D 7RWDO QXPEHU RI LQVWUXFWLRQDO IDFXOW\

E 7RWDO QXPEHU ZKR DUH PHPEHUV RI PLQRULW\ JURXSV

F 7RWDO QXPEHU ZKR DUH ZRPHQ

G 7RWDO QXPEHU ZKR DUH PHQ

H 7RWDO QXPEHU ZKR DUH QRQ UHVLGHQW DOLHQV LQWHUQDWLRQDO

I 7RWDO QXPEHU ZLWK GRFWRUDWH RU RWKHU WHUPLQDO GHJUHH

J 7RWDO QXPEHU ZKRVH KLJKHVW GHJUHH LV D PDVWHU V EXW QRW D WHUPLQ

K 7RWDO QXPEHU ZKRVH KLJKHVW GHJUHH LV D EDFKHORU V

L 7RWDO QXPEHU ZKRVH KLJKHVW GHJUHH LV DQ DVVRFLDWH V RU VRPH FROOHJH ,WHP

M 7RWDO QXPEHU LQ VWDQG DORQH JUDGXDWH SURIHVVLRQDO SURJUDPV LQ Z

&RPPRQ 'DWD 6HW , ,QVWUXFWLRQDO

6WXGHQW WR)DFXOW\ 5DWLR

, 5HSRUW WKH)DOO UDWLR RI IXOO WLPH HTXLYDOHQW VWXGHQWV IXOO WLPH S
IXOO WLPH SOXV SDUW WLPH ,Q WKH UDWLR FDOFXODWLRQV H[FOXGH ERWK
SURJUDPV VXFK DV PHGLFLQH ODZ YHWHULQDU\ GHQWLVWU\ VRFLDO ZRUN EXVI
RQO\ JUDGXDWH OHYHO VWXGHQWV 'R QRW FRXQW XQGHUJUDGXDWH RU JUDGXDW
VWXGHQWV IDFXOW\

)DOO 6WXGHQW WR)DFXOW\ UDWLR

WR

&RPPRQ 'DWD 6HW , ,QVWUXFWLRQDO

8QGHUJUDGXDWH &ODVV 6L]H

, ,Q WKH WDEOH EHORZ SOHDVH XVH WKH IROORZLQJ GHILQLWLRQV WR UHSRUW LQ
LQ WKH)DOO WHUP

3OHDVH LQFOXGH FODVVHV WKDW KDYH EHHQ PRYHG RQOLQH LQ UHVSRQVH WR WK

&ODVV 6HFWLRQV &ODVV VHFWLRQ LV DQ RUJDQL]HG FRXUVH RIIHUHG IRU FUHGLW LGHQ

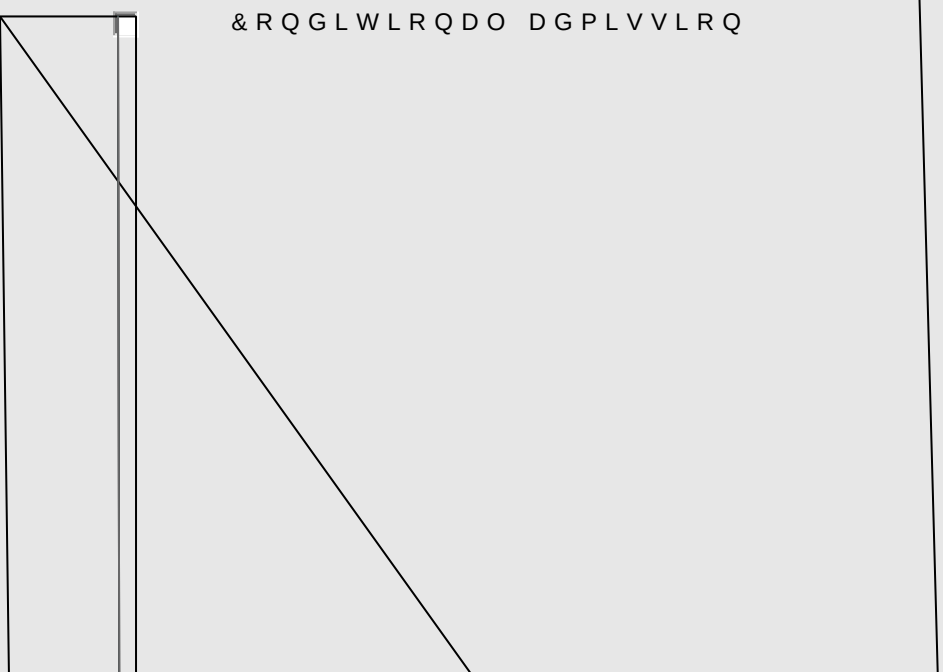
5HYLHZ 'DWD 6HW)RUP $ $GGLWLRQDO 6FKRRO 6SLULW

*HQHUDO ,QIRUPDWLRQ

5HYLHZ 'DWD 6HW)RUP %)UHVKPDQ S

)UHVKPDQ $GPLVVLRQV

- +(23
- (23
- &RQGLWLRQDO DGPLVVLRQ



0DWKHPDWLFV /HYHO

0DWKHPDWLFV /HYHO

%LRORJ\ (0

&KHPLVWU\

&KLQHVH ZLWK /LVWHQLQJ

)UHQFK 7HVW

)UHQFK 7HVW ZLWK /LVWHQLQJ

*HUPDQ 7HVW

*HUPDQ 7HVW ZLWK /LVWHQLQJ

,WDOLDQ

-DSDQHVH ZLWK /LVWHQLQJ

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/DWLQ

/LWHUDWXUH

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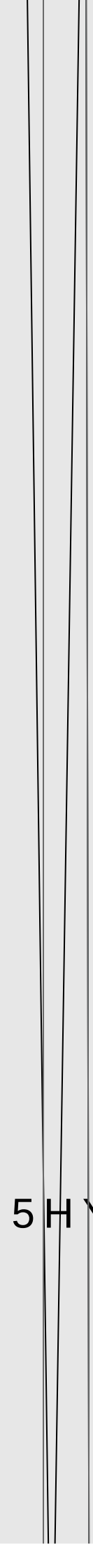

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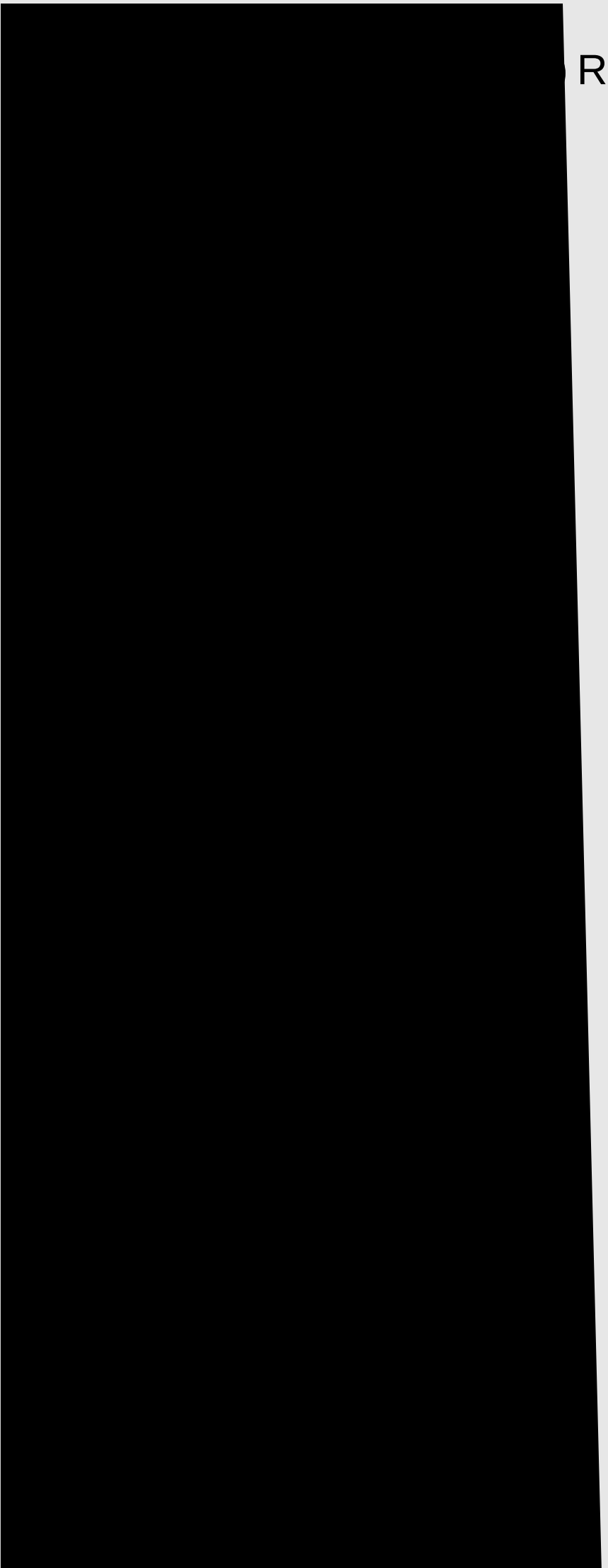
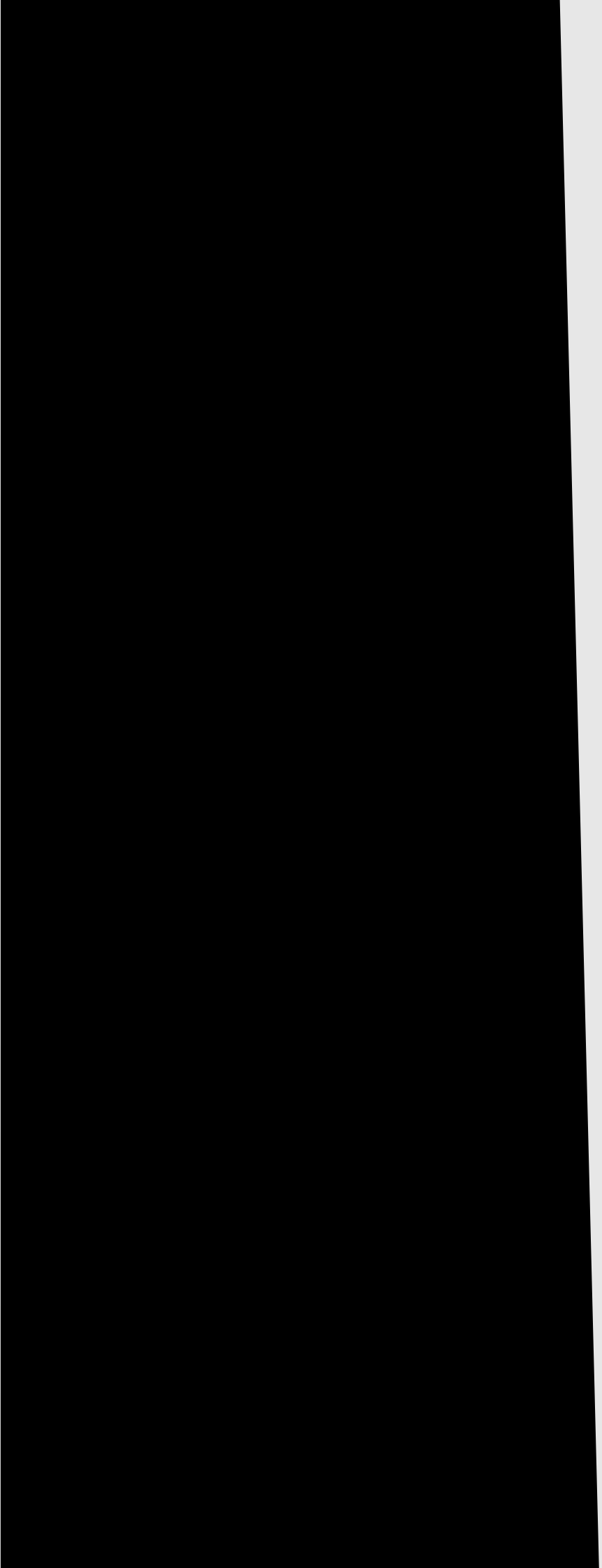
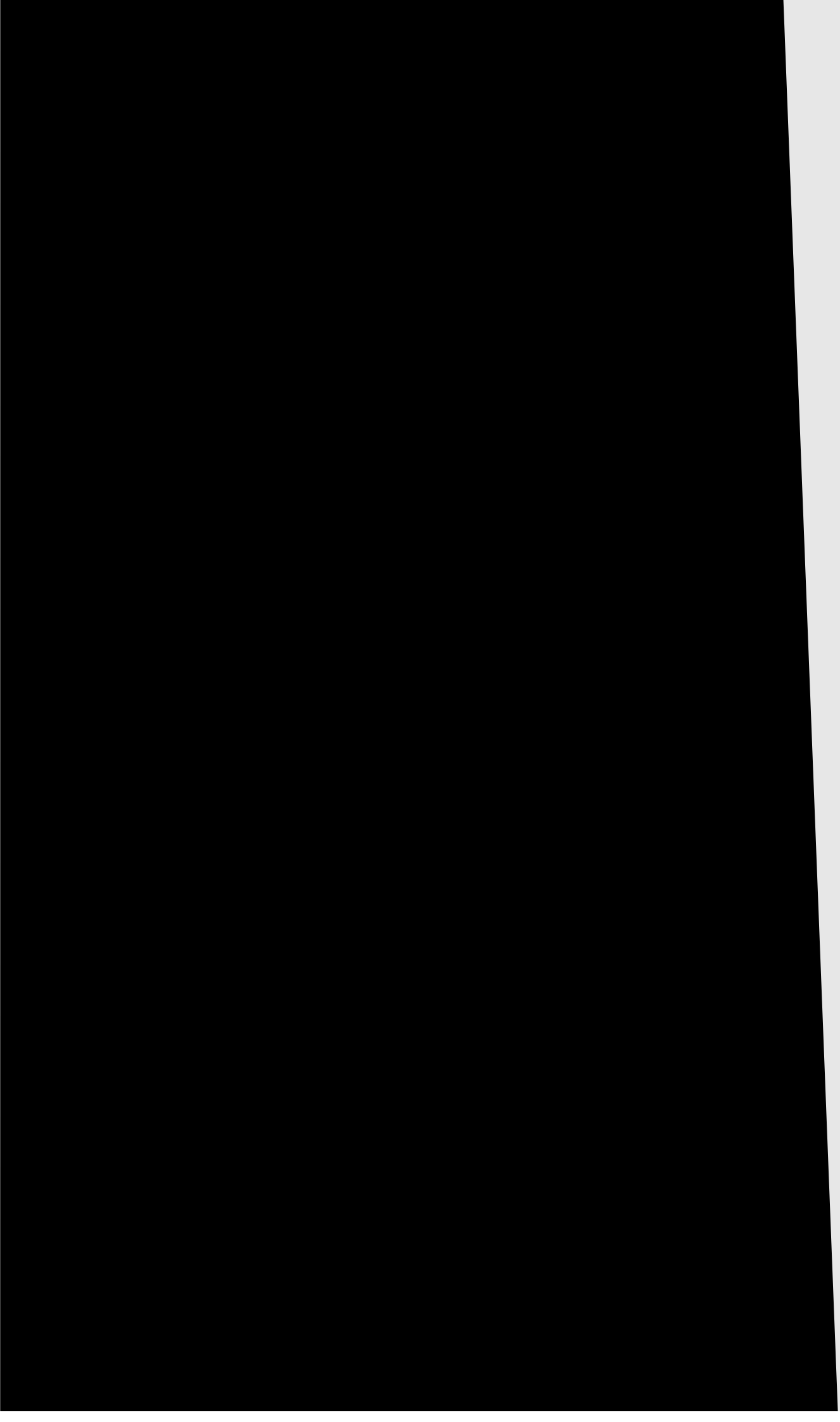


RUP & $FDGHPLF 2

RUP & $FDGHPLF 2



UP & $FDGHPLF 2



5HYLHZ 'DWD 6HW)RUP ' 0DMRUV

0DMRUV

:H KDYH XSGDWHG D OLVW RI 0DMRUV IRU WR FRPSO\ ZLWK WKH PRVW UHFH
7KH &,3 FRGHV DUH XVHG RQO\ IRU VWRUDJH SXUSRVHV DQG RQ\ WKH QDPHV RI
RU LQ RXU SXEOLFDWLRQV

3OHDVH VHOHFW DOO XQGHUJUDGXDWH PDMRUV RIIHUHG DW \RXU LQVWLWXWLRQ

6HOHFW 0DMRUV

<RXU 0DMRUV

5HPRYH 0D

<RXU 3RSXODU 0DMRUV

5HPRYH 3RSXOD

5HYLHZ 'DWD 6HW)RUP ' 0DMRUV

5HYLHZ 'DWD 6HW)RUP) 6WXGHQW /L

6WXGHQW /LIH

1XPEHU RI UHJLVWHUHG RUJDQL]DWLRQV

3OHDVH SURYLGH D 85/ WR D SDJH RQ \RXU ZHEVLWH WKDW GHVFULEHV DOO VWXGHQW RUJDQL]DWLRQ RQ FDPSXV

,I \RXU VWXGHQW QHZVSDSHU KDV D ZHEVLWH SOHDVH SURYLGH WKH 85/

1XPEHU RI KRQRU VRFLHWLHV

/LVW PXVHXPV DQG RWKHU VSHFLDO DFDGHPLF EXLOGLQJV HTXLSPHQW RQ FDPSXV

1XPEHU RI VRFLDO VRURULWLHV RQ FDPSXV

1XPEHU RI VRFLDO IUDWHUQLWLHV RQ FDPSXV

1XPEHU RI FDPSXV EDVHG UHOLJLRXV RUJDQL]DWLRQV

3OHDVH GHVFULEH RU SURYLGH D 85/ WR D SDJH RQ \RXU ZHEVLWH WKDW GHVFULEH WKHP

5HYLHZ 'DWD 6HW)RUP) 6WXGHQW /L

,QFOXVLYLW\ RI +RXVLQJ DQG 6HUYLFHV

'RHV \RXU FDPSXV RIIHU /*%74 VWXGHQ[illegible]
PDWFKHG ZLWK DQ /*%7 IULHQGO\ URRPPDWH RQ WKH DSSOLFDWLRQ IRU FDPSXV KRXVLQJ"

5HYLHZ 'DWD 6HW)RUP) 6WXGHQW /L

5HYLHZ 'DWD 6HW)RUP) 6WXGHQW /L

1DPH	6DUDK 'DQLHO
7LWOH	3ODQQLQJ $FFRXQWDELOLW\ S
3KRQH	
(PDLO	VHGDQLHO#RGX HGX

&DUHHU 6HUYLFHV DQG 3ODFHPHQW

'RHV \RXU VFKRRO KDYH D FDUHHU VH <HV

,I \HV SOHDVH SURYLGH D 85/ WR FDUHHU VHUYLFHV SDJH

&KHFN VHUYLFHV LQ FDUHHU SODFHPHQW FHQWHU

- $OXPQL QHWZRUN
- $OXPQL VHUYLFHV
- &DUHHU MRE VHDUFK FODVVHV
- &DUHHU DVVHVVPHQW
- ,QWHUQVKLSV
- 5HJLRQDO DOXPQL

- &RRSHUDWLYH OHDUQLQJ
- ([SHULHQWLDO OHDUQLQJ
- ,QWHUQVKLSV

5HYLHZ 'DWD 6HW)RUP . &DUHHU 6HU

5HYLHZ 'DWD 6HW)RUP . &DUHHU 6HU

5HYLHZ 'DWD 6HW)RUP . &DUHHU 6HU

5HYLHZ 'DWD 6HW)RUP . &DUHHU 6HU